

**Minutes of the Pre bid meeting for Licensing & Comprehensive AMC of Firewall/UTM (for Three years)**

**Ref:- Tender Enquiry No. CPU/LT/52/0419/9908 Dated: 07.05.2019**

The competent authority has constituted a Prebid committee for Licensing & Comprehensive AMC of Firewall/UTM (For three years) for IMD as per P-05/N File No.NE-1604/AMC/UTM&Firewall comprising following members :-

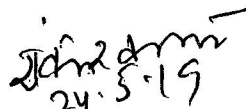
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|--------------------------------|-------------------|
| a) Sh. Sankar Nath, Sc-E, ISSD | Chairman          |
| b) Sh. R.A.Yadav, Sc-B, Satmet | Member            |
| c) Sh.R.V.Singh, Met-B, CPU    | Member            |
| d) Sh. R.D.Sharma, Met-B, ISSD | Member Secretary. |

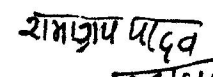
Pre-bid meeting was held on 15/05/2019 at 1100 Hrs in ISSD Conference hall, 2<sup>nd</sup> floor, Mausam Bhawan. Five representatives from following firms attended the meeting :-

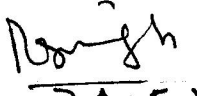
1. M/s Binary Global Ltd, Pvt Ltd, Delhi
2. M/s Corporate Infotech Pvt.Ltd.
3. M/s Hitachi-fg-Microclinic.
4. M/s Hitachi System Pvt.Ltd.
5. M/s Inspire System Solution Ltd.

The queries from the firms have also been received through e-mails. M/s Taarak India Pvt. Ltd has sent its queries via email. (Annexure-1)

The members of the committee discussed the queries received from the firm and accordingly the replies/clarifications have been prepared and are placed at Annexure-2

  
24.5.19  
(Sh.Sankar Nath)

  
24/5/19  
(Sh. R.A.Yadav)

  
24.5.19  
(Sh. R.V.Singh)

  
24/5/19  
(Sh. R.D.Sharma)

## Reply to Prebid queries

S.No.	Referred Clause/ Page No	Queries from Vendors	Response by IMD
1	Bidder must be original developer of application software or integrator of entire system. Integrator must have past experiences in such type of projects (Supporting documents to be attached) Terms & condition: Para 1 (Page 15 of 17)	(i) To include Manufacture's authorization form (MAF) in the bid.  (ii) Requested to provide the minimum criteria for participation in this Tender/RFP?	The Clause may be read as:  Bidder must be original developer of application software or integrator of entire system. Integrator must have past experiences in such type of projects like firewall. The following documents to be submitted along with bid. (i)Purchase order/work order during last 3financial years. (ii)Completion certificate/sign-off certificate from the respective clients. (iii) Manufacture's authorization form (MAF) along with back to back support for three years.
2	i) Price shall be quoted with year wise breakup for three years. Page 14 of 17 Annexure-IV (Note/Instruction) ii) Payment Terms ( On page-1 of RFP) After successful commissioning of renewal of licence.	Payment Term is not mentioned in RFP. We would like to propose the below Payment Terms: Hence requested to provided actual payment including timeline & meaner against the actual payment dispersed.	(i)Price shall be quoted combined for three years. (ii)As per RFP document, the payment will be released after successful commissioning of renewal of licence.
3	Management smart-1 205 will be end of support by31 March2020 Annexure-I (Product Description) Page 17 Of 17	Advice about the Information from checkpoint, the management smart-1 205 will be end of support by31 March2020	It is bidder responsibility to replace the old hardware with same and higher configuration hardware to provide the support after 31 <sup>st</sup> March 2020.

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In addition to above queries, following new clauses are suggested by the vendors			
1		The bidder shall be in operations for a period of at least 5 years as on published date of RFP and documents to be sought: (i) Copy of certification of incorporation/registration under companies act 1956/2013 or any equivalent act (ii) GST registration certificate	As per RFP Checklist (Annexure-I) Sl. (ii) of 5 PAGE 10
2		The bidder shall have an average annual turnover of INR 1 crore over the last three consecutive financial years and this is to be derived only from ICT/IT infrastructure/system integration services/IT, ITES/E-Governance services projects. and documents to be sought: (i) Audited statement for last 3 financial years of bidder (ii) Certificate from any CA on turnover details over the last 3 financial years.	As per RFP
3		The bidder should have positive net worth as per the audited consolidated financial statements in each of the last three financial years and documents to be sought: (i) Audited and certified balance sheet and profit/loss account of last 3 financial years should be enclosed (ii) Certificate from CA specifying the net worth of the firm	As per RFP
4		The bidder should have office in Delhi NCR & Kolkata or should furnish an undertaking that the same would be established within 45 days of signing the contract, if project is awarded. New clause to be added and documents to be sought: Undertaking on the company letter head	As per RFP

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5		<p>As on date of submission of proposal, the bidder shall not be blacklisted by any State/Central Government Department or Central/State PSUs/World Bank.</p> <p>New clause to be added and documents to be sought: Undertaking on the company letter head</p>	<p>As per RFP (Annexure II) Page No. 11</p>
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24/5/19  
(Sh.Sankar Nath)

राजापुत  
24/5/19  
(Sh. R.A.Yadav)

R Singh  
24.5.2019  
(Sh. R.V.Singh)

R Sharma  
24/5/19  
(Sh. R.D.Sharma)